



Magnaera

Possibilities
Made Real

Fiscal 2025 – Q1 Earnings Presentation

February 6, 2025

Safe Harbor Statements and Important Information

Magnera (NYSE: MAGN) was formed from the spinoff and merger of Berry's HHNF Business with Glatfelter. The combined company serves 1,000+ customers worldwide, offering a wide range of products, including components for absorbent hygiene products, protective apparel, wipes, specialty building and construction products, and products serving the food and beverage industry.

Non-GAAP Financial Measures and Estimates

This presentation includes non-GAAP financial measures such as Adjusted EBITDA, free cash flow, Adjusted earnings per share and comparable basis net sales and adjusted EBITDA. A reconciliation of these non-GAAP financial measures to comparable measures determined in accordance with accounting principles generally accepted in the United States of America (GAAP) is set forth at the end of this presentation. Information reconciling forward-looking adjusted EBITDA is not provided because such information is not available without unreasonable effort due to the high variability, complexity, and low visibility with respect to certain items, including debt refinancing activity or other non-comparable items. These items are uncertain, depend on various factors, and could be material to our results computed in accordance with U.S. GAAP.

Forward Looking Statements

Information included or incorporated by reference in Magnera Corporation's filings with the U.S. Securities and Exchange Commission (the "SEC") and press releases or other public statements contains or may contain "forward-looking" statements within the meaning of the federal securities laws and are presented pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such "forward-looking" statements include, but are not limited to, statements with respect to our financial condition, results of operations and business, our expectations or beliefs concerning future events, statements about the benefits of the transaction between Glatfelter Corporation and Berry Global Group, Inc., including future financial and operating results, the combined company's plans, objectives, expectations and intentions, and other statements that are not historical facts. These statements contain words such as "believes," "expects," "may," "will," "should," "would," "could," "seeks," "approximately," "intends," "plans," "estimates," "projects," "outlook," "anticipates" or "looking forward" or similar expressions that relate to our strategy, plans, intentions, or expectations. All statements we make relating to our estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates, and financial results or to our expectations regarding future industry trends are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. These forward-looking statements are based upon the current beliefs and expectations of the management of Magnera and are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those that we expected. These risks and other risk factors are detailed from time to time in Magnera's reports filed with the Securities and Exchange Commission (the "SEC"), including annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, including our Form 8-K/A filed on January 31, 2024, and other documents filed with the SEC. These risk factors may not contain all of the material factors that are important to you. New factors may emerge from time to time, and it is not possible to either predict new factors or assess the potential effect of any such new factors. Accordingly, readers should not place undue reliance on those statements. All forward-looking statements are based upon information available as of the date hereof. All forward-looking statements are made only as of the date hereof, and we undertake no obligation to publicly update or revise any forward-looking statement as a result of new information, future events or otherwise, except as otherwise required by law.

Information about Magnera can be located at Magnera.com. For investors, information can be located at IR.Magnera.com

Today's Presenters



Curt Begle

Chief Executive Officer



Jim Till

Chief Financial Officer



Robert Weilminster

EVP, Investor Relations



Agenda

1. Magnera Overview
2. Quarter Highlights
3. Consolidated Performance
4. Region Performance
5. Q&A





We are a **global leader in nonwovens**, with a broad platform of solutions for the **specialty materials industry** and an expanded footprint across **North America, South America, Europe and Asia.**



Who we are

Purpose

To better the world with new possibilities made real

Promise

Co-creation of innovative material solutions that propel our customers' goals and solve end-users' problems

Beliefs

Passion is power

Our success is connected

Curiosity drives progress

Innovation belongs in every conversation

Sustainability Snapshot

Our actions connected to our purpose

- Social
 - Sustainability Olympics
 - Responsible water and resource user
- Economic
 - High-performance breathable films
 - Energy consumption from renewable sources
- Environmental
 - 15 facilities with zero waste to landfill
 - 17 facilities with standard for environmental management (ISO 14001)



Manufacturing Sites and Global Centers of Excellence

Broad global facility network, well-positioned to serve global CPGs and regional customers

NORTH AMERICA

- Gatineau, Canada
- North Bay, Canada
- Asheville, NC USA
- Augusta, KY USA
- Benson, NC USA
- Fort Smith, AR USA
- Madison, TN USA
- McAlester, OK USA
- Mooresville, NC USA
- Mount Holly, NC USA
- Nashville, TN USA
- Old Hickory East, TN USA
- Old Hickory West, TN USA
- Statesville, NC USA
- Washington, GA USA
- Waynesboro, VA USA

SOUTH AMERICA

- Atacomulco, Mexico
- Pilar, Argentina
- Jundiá, Brazil
- Pouso Alegre, Brazil
- São José Dos Pinhais, Brazil
- Cali, Colombia
- San Luis Potosí, Mexico

EMEIA

- | | | |
|-------------------------|--------------------------|------------------|
| • Bailleul, France | • Dresden, Germany | • Aberdare, UK |
| • Biesheim, France | • Falkenhagen, Germany | • Caerphilly, UK |
| • Neuville, France | • Steinfurt, Germany | • Lydney, UK |
| • Scaër, France | • Gernsbach, Germany | • Maldon, UK |
| • Soultz, France | • Terno, Italy | |
| • Aschersleben, Germany | • Cuijk, The Netherlands | |
| • Berlin, Germany | • Asturias, Spain | |
| • Dombühl, Germany | • Tarragona, Spain | |

ASIA

- Nanhai, China
- Suzhou, China
- Newtech, Philippines

100+ Countries Served

46 Global Facilities

~9,000 Employees

1,000+ Customers

A Global Leader



Global Capabilities

Serving Customers Around the World with Our Unmatched Global Capabilities



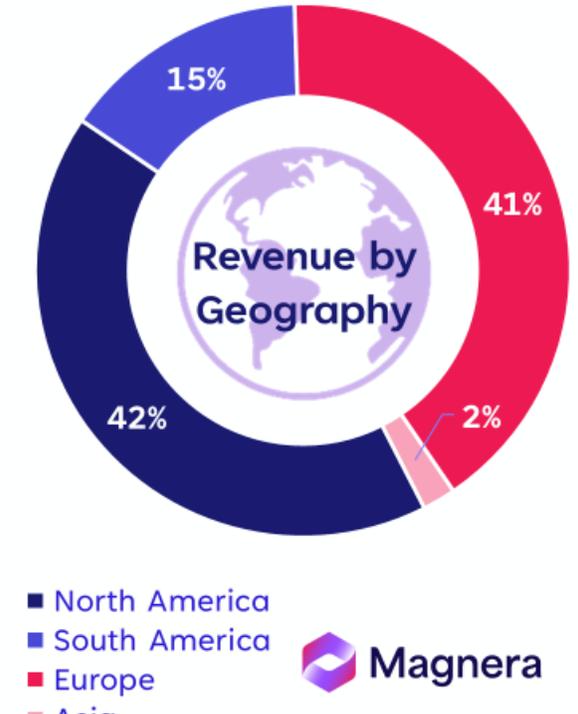
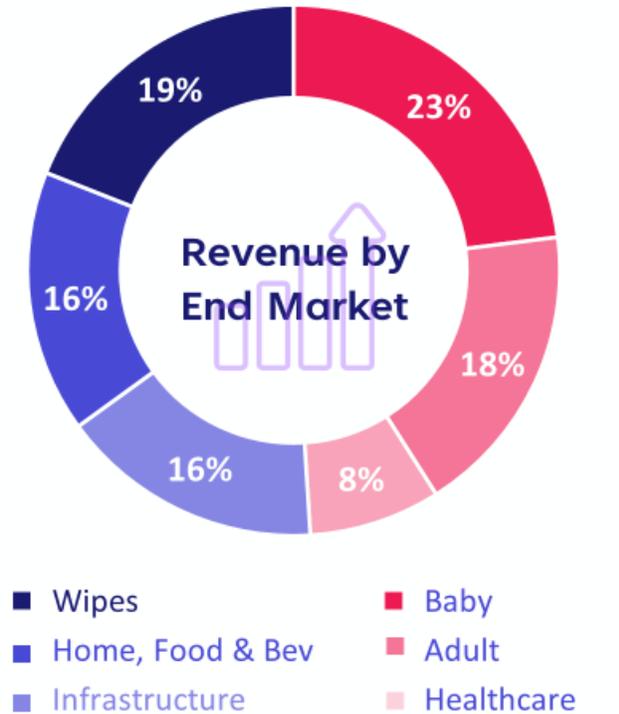
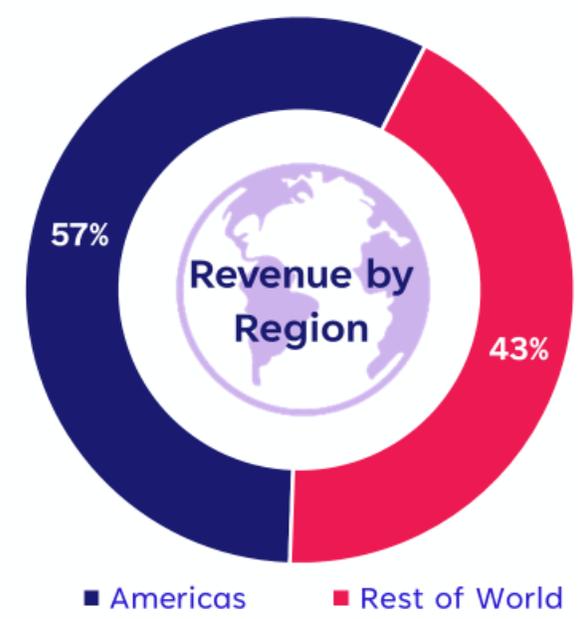
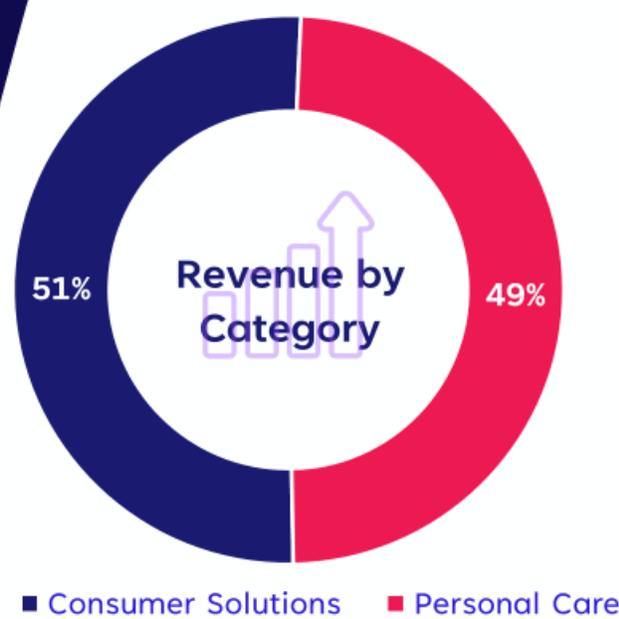
Innovation Expertise

Solutions to Help Forward Our Customers' Goals by Solving End Users' Problems



Sustainability Leadership

Collaborating Across the Value Chain to Achieve More Together for a Circular Economy



Global Leadership Across Key Product Categories

Mission Critical Products That Improve Everyday Lives



Wipes

Critical wipe solutions to keep people healthy



Home, Food & Beverage

Leading filtration and packaging products to protect and store food



Infrastructure

Rugged, high-performance solutions for building and construction applications



Healthcare

High-performance protective material for healthcare applications



Baby

Soft, strong and highly absorbent material for infants and toddlers



Adult

Functional, comfortable and disposable incontinence products for daily use

Well-Positioned for Growth

Anticipated Growth in Key End Markets

(2024-2027 Consumption Growth)



Wipes

7%



Home, Food & Beverage

5%



Infrastructure

8%



Personal Care

2-3%



Our Path to Success

Building a specialty materials business leader positioned for growth



Stabilize

- Successful integration
- Exceptional customer service
- Brand launch



Optimize

- Strategic transformation
- Operational excellence
- Organizational effectiveness



Grow

- Value creation and growth
- Innovation excellence
- Long-term shareholder returns

Q1 2025 Highlights

- Launched Magnera November 4th
- Synergy program design is complete with execution in progress
- Strong organic growth in our infrastructure and hard surface disinfecting categories
- Markets continue to be stable in North America with mixed results in Rest of World
- Quarter results above prior year despite currency headwinds



Pilar, Buenos Aires-Argentina

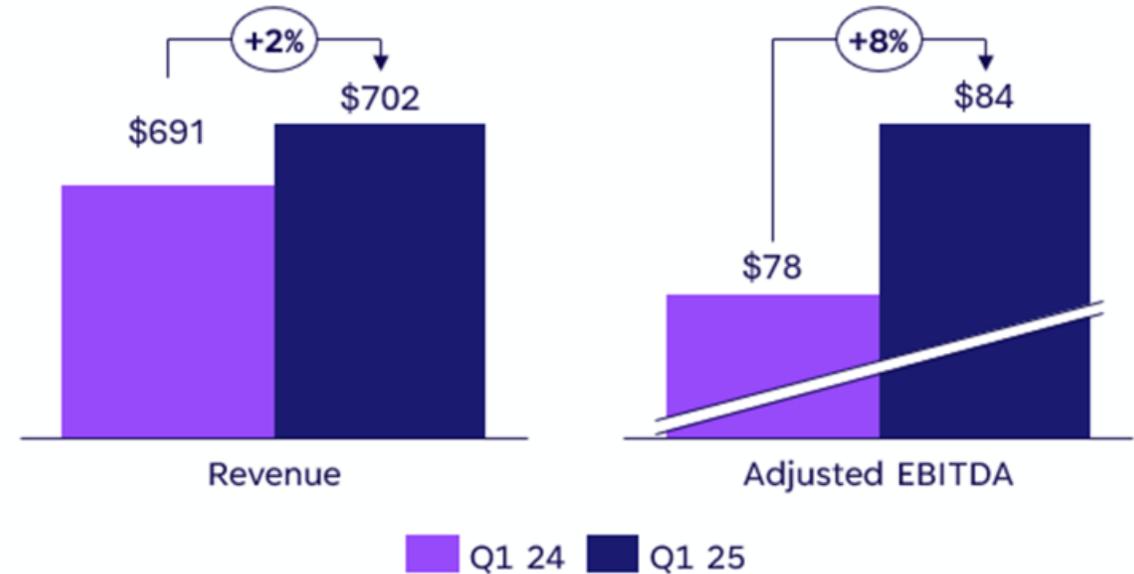
Fiscal 1st Quarter Financial Performance

Revenue

- Sales mix improvement and effective pricing actions to offset inflation

Adjusted EBITDA

- Favorable price/cost in the Americas and Rest of World
- Cost discipline in markets experiencing softer demand



Americas Financial Performance



Revenue

- Top line improvement driven by product mix and organic growth in both consumer solutions and personal care categories

Adjusted EBITDA

- Benefited from improved mix to higher value products and cost reduction efforts



Rest of World Financial Performance



Revenue

- Softness in Asian healthcare business partially offset by consumer solutions growth

Adjusted EBITDA

- Benefited from structural cost reductions and improved product mix to higher value product categories

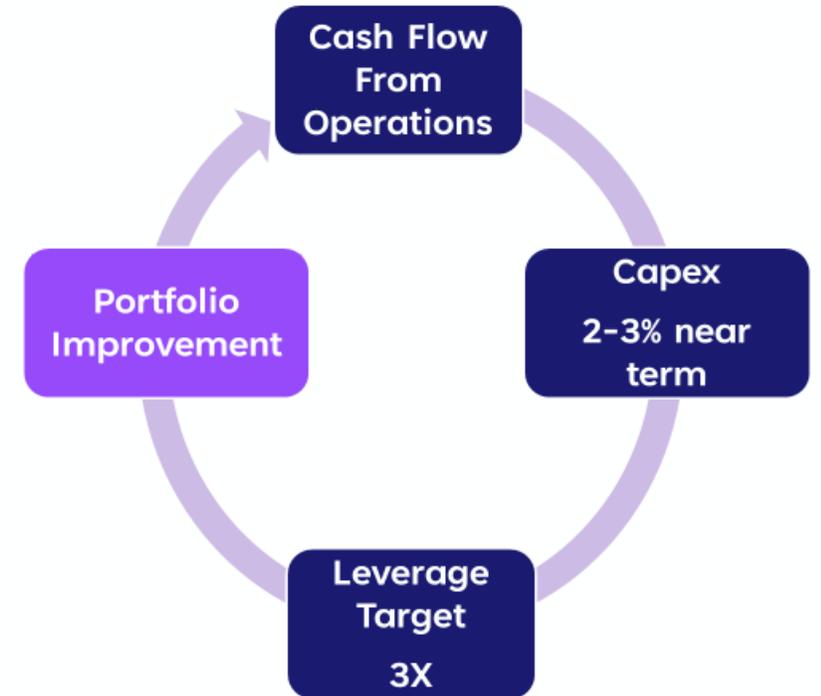


2025 Guidance and Capital Allocation

- Adjusted EBITDA \$385 - \$405M
- Post-merger adjusted free cash flow \$75 - \$95M
- Capital expenditures \$85M

Additional modeling variables:

- Interest expense \$130M
- Integration and tax expense of \$60M



Contact Us



Investors: Robert Weilminster

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MAGN

LISTED

NYSE

Appendix

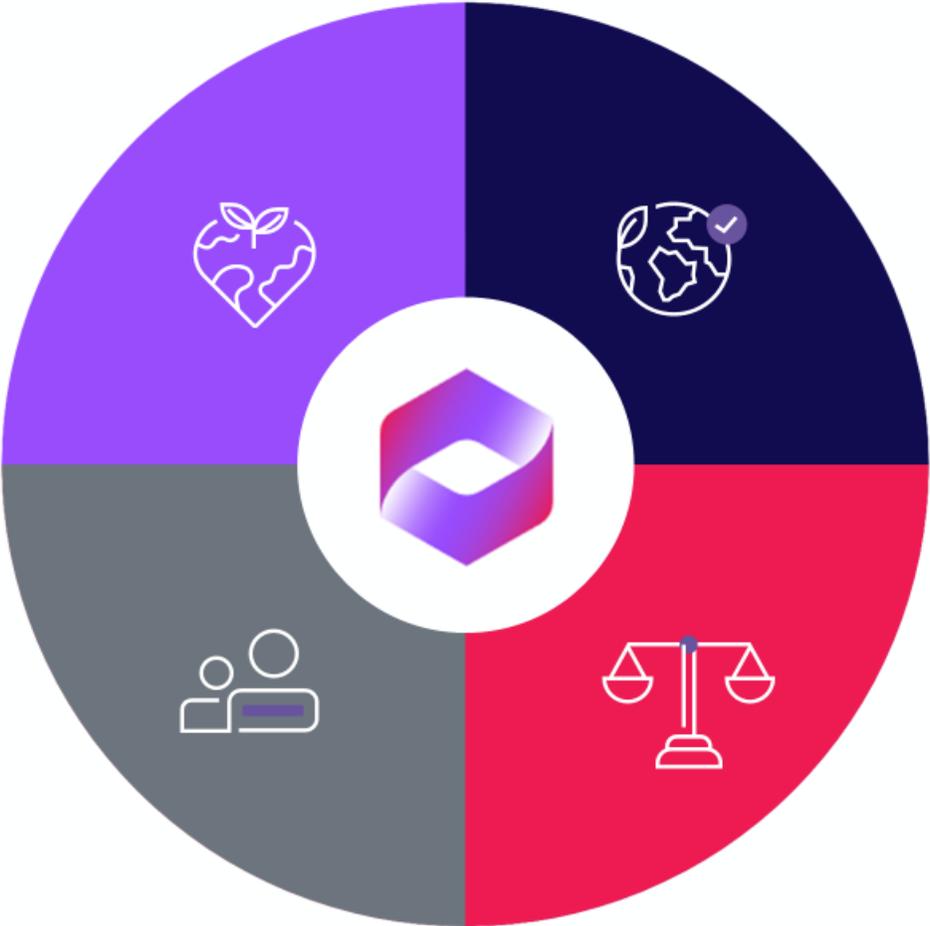
Corporate Responsibility

Sustainability Priorities

We focus in areas where we can have the greatest local and global impact. Our efforts are directed at those topics of most interest to our customers, employees, investors and other stakeholders.

Social

We invest in our employees and support our communities. By living our Beliefs, we ensure the sustainability of our business, customers, employees, and citizens.



Environmental

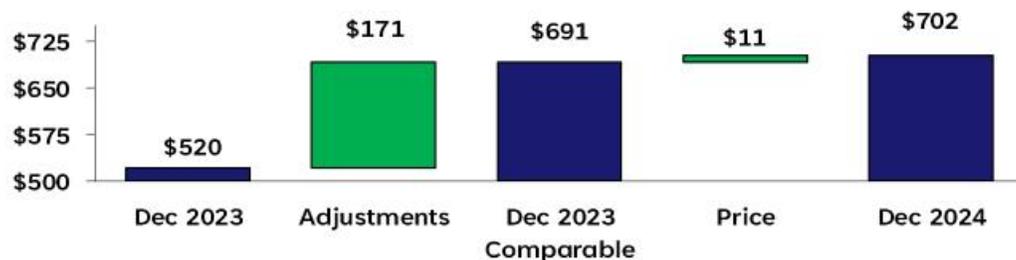
We utilize various substrates to create products rooted in efficiency and engineered for performance. We prioritize new innovative ways to conserve natural resources, increase efficiency and reduce waste.

Governance and Ethics

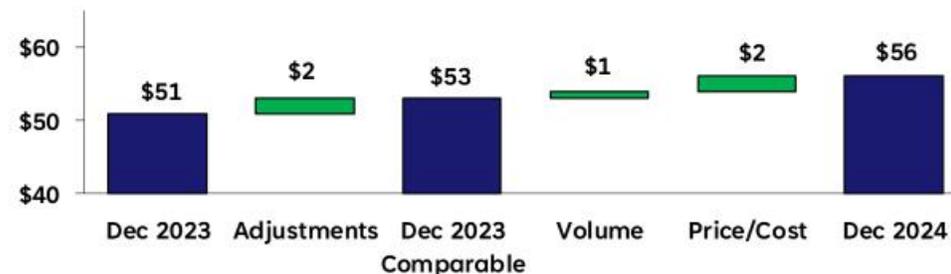
Our vision to be the leading global supplier of specialty materials will be supported by strong corporate governance led by our Board of Directors and an unwavering commitment to ethical behavior and adherence to our Code of Business Conduct.

Fiscal 1st Quarter: Net Sales and Adjusted EBITDA Bridges

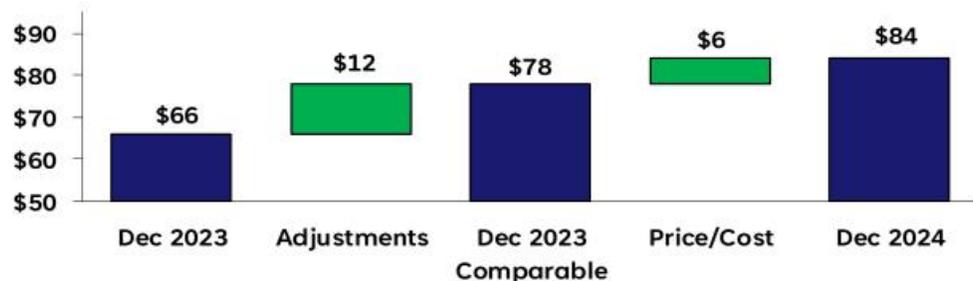
Consolidated Net Sales



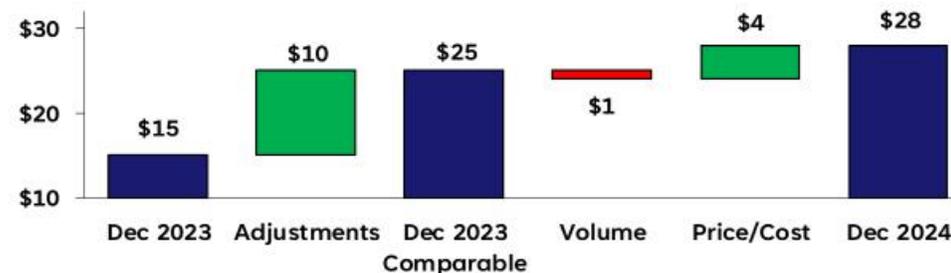
Americas EBITDA



Consolidated EBITDA



Rest of World EBITDA



Reconciliation of Non-GAAP Measures and Estimates

(in millions of dollars)

Reconciliation of Net sales and Adjusted EBITDA on a supplemental comparable basis by segment

	Quarterly Period ended December 28, 2024			Quarterly Period ended December 30, 2023			LTM
	Americas	Rest of World	Total	Americas	Rest of World	Total	
Net sales	\$ 420	\$ 282	\$ 702	\$ 348	\$ 171	\$ 519	
Constant FX rates & acquisitions				57	115	172	
Comparable net sales ⁽¹⁾⁽⁶⁾	420	282	702	405	286	691	
Operating Income	\$ (7)	\$ (15)	\$ (22)	\$ (3)	\$ (9)	\$ (12)	\$ (151)
Depreciation and amortization	33	20	53	30	14	44	186
Transaction, business consolidation and other activities ⁽²⁾	20	12	32	3	7	10	48
Impact from hyperinflation	-	-	-	15	-	15	-
Goodwill impairment	-	-	-	-	-	-	172
GAAP carve-out allocation ⁽³⁾	2	1	3	3	1	4	20
Other non-cash charges ⁽⁴⁾⁽⁵⁾	8	10	18	3	2	5	26
Adjusted EBITDA ⁽¹⁾	\$ 56	\$ 28	\$ 84	\$ 51	\$ 15	\$ 66	\$ 301
Constant FX rates				(4)	-	(4)	
GLT Merger				6	10	16	
Comparable Adjusted EBITDA ⁽¹⁾⁽⁶⁾	\$ 56	\$ 28	\$ 84	\$ 53	\$ 25	\$ 78	
% vs. prior year comparable	8%	12%	8%				
PF GLT adjusted EBITDA ⁽³⁾			8			8	82
Synergies and cost reductions							67
PF Adjusted EBITDA							\$ 450

Reconciliation Footnotes

- (1) Supplemental financial measures that are not required by, or presented in accordance with, accounting principles generally accepted in the United States (“GAAP”). These non-GAAP financial measures should not be considered as alternatives to operating or net income or cash flows from operating activities, in each case determined in accordance with GAAP. Comparable basis measures exclude the impact of currency translation effects and acquisitions. These non-GAAP financial measures may be calculated differently by other companies, including other companies in our industry, limiting their usefulness as comparative measures. Management believes that adjusted EBITDA and other non-GAAP financial measures are useful to our investors because they allow for a better period-over-period comparison of operating results by removing the impact of items that, in management’s view, do not reflect our core operating performance. We define “Post-merger free cash flow” as cash flow from operating activities, less pre-merger free cash flow, less net additions to property, plant, and equipment. We believe free cash flow is useful to an investor in evaluating our liquidity because free cash flow and similar measures are widely used by investors, securities analysts, and other interested parties in our industry to measure a company’s liquidity. We also believe post-merger free cash flow which is useful to an investor in evaluating our liquidity, as it can assist in assessing a company’s ability to fund its growth through its generation of cash because pre-merger cash flow is not indicative of our current structure and operations.

We also use Adjusted EBITDA and comparable basis measures, among other measures, to evaluate management performance and in determining performance-based compensation. Adjusted EBITDA is a measure widely used by investors, securities analysts, and other interested parties in our industry to measure a company’s performance. We also believe these measures are useful to an investor in evaluating our performance without regard to revenue and expense recognition, which can vary depending upon accounting methods.

- (2) Includes \$17 million of transaction compensation as well as restructuring, business optimization and other charges
- (3) Consists of estimated parent-allocated charges for the period prior to merger which is required by GAAP as part of the carve-out financial statement process.
- (4) Includes a \$12 million inventory step-up charge related to GLT merger in current period and other non-cash charges.
- (5) Includes stock compensation expense
- (6) The prior year comparable basis change excludes the impacts of foreign currency and acquisition/mergers.
- (7) Pre-merger cash flow includes cash from operations prior to the merger and cash payments burdened by the transaction.



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